
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

For the Quarterly Period Ended September 30, 2014

Commission File Number **0-13839**

CAS MEDICAL SYSTEMS, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

06-1123096
(I.R.S. employer
identification no.)

44 East Industrial Road, Branford, Connecticut 06405
(Address of principal executive offices, including zip code)

(203) 488-6056
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer Accelerated Filer Non-Accelerated Filer Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: Common Stock, \$.004 par value 19,477,333 shares as of November 3, 2014.

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PART I – FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

CAS Medical Systems, Inc. and Subsidiary

Condensed Consolidated Balance Sheets

(Unaudited)

<u>Assets</u>	<u>September 30, 2014</u>	<u>December 31, 2013</u>
Current assets:		
Cash and cash equivalents	\$ 4,800,993	\$ 8,190,302
Accounts receivable, net	2,675,486	2,425,417
Inventories	4,210,683	3,931,007
Other current assets	556,787	510,710
Total current assets	<u>12,243,949</u>	<u>15,057,436</u>
Property and equipment:		
Leasehold improvements	139,970	139,970
Equipment at customers	3,575,141	3,365,636
Machinery and equipment	5,786,757	5,597,385
	<u>9,501,868</u>	<u>9,102,991</u>
Accumulated depreciation and amortization	<u>(7,217,383)</u>	<u>(6,849,543)</u>
Property and equipment, net	2,284,485	2,253,448
Intangible and other assets, net	1,539,358	851,737
Total assets	<u>\$ 16,067,792</u>	<u>\$ 18,162,621</u>

CAS Medical Systems, Inc. and Subsidiary

Condensed Consolidated Balance Sheets
(Unaudited)

<u>Liabilities and Stockholders' Equity</u>	<u>September 30, 2014</u>	<u>December 31, 2013</u>
Current liabilities:		
Accounts payable	\$ 1,543,786	\$ 1,594,147
Accrued expenses	1,529,684	1,737,312
Note payable	63,622	—
Current portion of long-term debt	608,109	994,898
Total current liabilities	3,745,201	4,326,357
Deferred gain on sale and leaseback of property	394,537	495,515
Long-term debt, less current portion	6,891,891	3,915,949
Other long-term liabilities	300,000	—
Total liabilities	11,331,629	8,737,821
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, \$.001 par value per share, 1,000,000 shares authorized		
Series A convertible preferred stock, 95,500 shares issued and outstanding, liquidation value of \$12,044,296 at September 30, 2014	8,802,000	8,802,000
Series A exchangeable preferred stock, 54,500 shares issued and outstanding, liquidation value of \$6,873,447 at September 30, 2014	5,135,640	5,135,640
Common stock, \$.004 par value per share, 40,000,000 shares authorized, 19,567,140 and 19,324,549 shares issued at September 30, 2014 and December 31, 2013, respectively, including shares held in treasury	78,269	77,298
Common Stock held in treasury, at cost - 86,000 shares	(101,480)	(101,480)
Additional paid-in capital	20,060,756	18,939,869
Accumulated deficit	(29,239,022)	(23,428,527)
Total stockholders' equity	4,736,163	9,424,800
Total liabilities and stockholders' equity	\$ 16,067,792	\$ 18,162,621

See accompanying notes.

CAS Medical Systems, Inc. and Subsidiary

Condensed Consolidated Statements of Operations
(Unaudited)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Net sales	\$ 5,531,250	\$ 5,353,166	\$ 17,085,287	\$ 15,971,424
Cost of sales	3,113,742	3,512,905	9,940,345	9,988,172
Asset impairment charge	—	407,141	—	407,141
Total cost of sales	<u>3,113,742</u>	<u>3,920,046</u>	<u>9,940,345</u>	<u>10,395,313</u>
Gross profit	2,417,508	1,433,120	7,144,942	5,576,111
Operating expenses:				
Research and development	853,840	1,012,546	2,598,063	3,094,939
Selling, general and administrative	3,041,511	3,297,653	9,808,348	9,840,235
Total operating expenses	<u>3,895,351</u>	<u>4,310,199</u>	<u>12,406,411</u>	<u>12,935,174</u>
Operating loss	(1,477,843)	(2,877,079)	(5,261,469)	(7,359,063)
Interest expense	226,341	86,927	566,895	229,482
Other income	(16,961)	(3,884)	(17,869)	(407,371)
Net loss	<u>(1,687,223)</u>	<u>(2,960,122)</u>	<u>(5,810,495)</u>	<u>(7,181,174)</u>
Preferred stock dividend accretion	325,367	303,553	959,409	895,087
Net loss applicable to common stockholders	<u>\$ (2,012,590)</u>	<u>\$ (3,263,675)</u>	<u>\$ (6,769,904)</u>	<u>\$ (8,076,261)</u>
Per share basic and diluted loss applicable to common stockholders	<u>\$ (0.10)</u>	<u>\$ (0.19)</u>	<u>\$ (0.35)</u>	<u>\$ (0.55)</u>
Weighted-average number of common shares outstanding:				
Basic and diluted	<u>19,283,787</u>	<u>17,471,529</u>	<u>19,251,789</u>	<u>14,762,899</u>

See accompanying notes.

CAS Medical Systems, Inc. and Subsidiary

Condensed Consolidated Statement of Changes in Stockholders' Equity
For the Nine Months Ended September 30, 2014
(Unaudited)

	<u>Preferred Stock</u>		<u>Common Stock Issued</u>		<u>Common Stock Held in Treasury</u>		<u>Additional Paid-in Capital</u>	<u>Accumulated Deficit</u>	<u>Total</u>
	<u>Shares</u>	<u>Amount</u>	<u>Shares</u>	<u>Amount</u>	<u>Shares</u>	<u>Amount</u>			
BALANCE, December 31, 2013	150,000	\$13,937,640	19,324,549	\$ 77,298	86,000	\$ (101,480)	\$18,939,869	\$ (23,428,527)	\$ 9,424,800
Net loss								(5,810,495)	(5,810,495)
Common stock issued upon exercise of stock options			38,170	153			50,717		50,870
Common stock issued under stock purchase plan			14,041	56			24,847		24,903
Warrants exercised			150,000	600			45,900		46,500
Warrants issued to lender							190,840		190,840
Restricted stock issued, net of cancellations			40,380	162			(162)		-
Stock compensation							808,745		808,745
BALANCE, September 30, 2014	<u>150,000</u>	<u>\$13,937,640</u>	<u>19,567,140</u>	<u>\$ 78,269</u>	<u>86,000</u>	<u>\$ (101,480)</u>	<u>\$20,060,756</u>	<u>\$ (29,239,022)</u>	<u>\$ 4,736,163</u>

See accompanying notes.

CAS Medical Systems, Inc. and Subsidiary

Condensed Consolidated Statements of Cash Flows
(Unaudited)

	Nine Months Ended September 30,	
	2014	2013
OPERATING ACTIVITIES:		
Net loss	\$ (5,810,495)	\$ (7,181,174)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	1,286,979	887,183
Amortization and write-off of deferred financing costs	181,188	45,974
Provision for doubtful accounts	140,000	—
Stock compensation	808,745	695,293
Gain from demutualization of insurance provider	(16,838)	(396,156)
Impairment of capitalized costs	—	39,650
Impairment of assets at customer sites	—	407,141
Amortization of gain on sale and leaseback of property	(100,978)	(100,978)
Changes in operating assets and liabilities:		
Accounts receivable	(390,069)	(745,731)
Inventories	(279,676)	(14,699)
Other current assets	101,085	95,964
Accounts payable and accrued expenses	(257,989)	(578,309)
Net cash used in operating activities	(4,338,048)	(6,845,842)
INVESTING ACTIVITIES:		
Expenditures for property and equipment	(1,201,235)	(981,600)
Short-term investments	—	1,250,794
Gain from demutualization of insurance provider	16,838	396,156
Additions to intangible assets	(114,285)	(109,713)
Net cash (used in) provided by investing activities	(1,298,682)	555,637
FINANCING ACTIVITIES:		
Repayments of note payable	(83,540)	—
Deferred financing costs	(291,312)	(11,500)
Debt extinguishment	(5,000,000)	—
Proceeds from long-term debt	7,500,000	1,500,000
Proceeds from issuance of common stock	122,273	5,911,269
Net cash provided by financing activities	2,247,421	7,399,769
Net (decrease) increase in cash and cash equivalents	(3,389,309)	1,109,564
Cash and cash equivalents, beginning of period	8,190,302	9,245,094
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 4,800,993	\$ 10,354,658
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:		
Cash paid during the period for interest	\$ 299,400	\$ 176,126
Accrued liability settled with common stock	\$ —	\$ 22,000
Insurance premiums funded with note payable	\$ 147,162	\$ —
End-of-term fee payable to lender	\$ 300,000	\$ —
Warrants issued to lender	\$ 190,840	\$ —

See accompanying notes.

CAS Medical Systems, Inc. and Subsidiary
Notes to Condensed Consolidated Financial Statements
(Unaudited)

September 30, 2014

(1) The Company

CAS Medical Systems, Inc. (“CASMED” or the “Company”) is a medical technology company that develops, manufactures, and distributes non-invasive patient monitoring products that are vital to patient care. Our products include the FORE-SIGHT® series of absolute tissue oximeters and sensors, including the FORE-SIGHT ELITE® oximeter and traditional monitoring products which include MAXNIBP® and MAXIQ™ blood pressure measurement technologies, bedside monitoring products, and supplies for neonatal intensive care. These products are designed to provide accurate, non-invasive, biologic measurements that guide healthcare providers to deliver improved patient care. CASMED markets its products worldwide through its sales force, distributors, manufacturers’ representatives, and original equipment manufacturers. The Company’s operations and manufacturing facility is located in the United States.

(2) Basis of Presentation

The condensed consolidated financial statements included herein have been prepared, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and disclosures included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations. These condensed consolidated financial statements should be read in conjunction with the financial statements and notes thereto included in the Company’s Annual Report filed on Form 10-K for the year ended December 31, 2013. The condensed consolidated balance sheet as of December 31, 2013, was derived from the audited financial statements.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of sales and expenses during the reporting period. Estimates that are particularly sensitive to change in the near-term are inventory valuation allowances, deferred income tax asset valuation allowances, and allowances for doubtful accounts. Actual results could differ from those estimates. In the opinion of the Company, all adjustments (consisting of normal recurring adjustments) necessary to present fairly the consolidated financial position of the Company and its consolidated results of operations and cash flows have been included in the accompanying financial statements. The results of operations for interim periods are not necessarily indicative of the expected results for the full year.

As of September 30, 2014, the Company had cash and cash equivalents plus available borrowings under its revolving loan with its lender, totaling \$6,446,000, which amounts the Company believes are sufficient to support the Company’s operations for the next 12 months. The Company expects to continue to use cash from operations during these periods. The Company’s term debt agreement with General Electric Capital Corporation (“GECC”) was consummated on June 27, 2014, (see Note 5) and contains a 12-month interest-only payment feature with an additional six-month deferral should the Company reach certain financial targets at April 30, 2015. Management believes that it can reach those targets, thus enabling the Company to defer principal repayments until January 1, 2016. The Company may seek additional capital to support its operations should the need arise. Management believes that it can obtain additional financing; however, there can be no assurance that such additional financing can be obtained on acceptable terms or at all.

(3) Principal Products and Services

The Company has categorized its sales of products and services into the following categories:

- Tissue oximetry monitoring products – includes sales of the FORE-SIGHT cerebral monitors, sensors, and accessories.

- Traditional vital signs monitoring products – includes:

- 1) Vital signs bedside monitors and accessories, incorporating various combinations of measurement parameters for both human and veterinary use. Parameters found in these monitors include the Company’s proprietary MAXNIBP non-invasive blood pressure, pulse oximetry, electro-cardiography, temperature, and capnography.
- 2) Blood pressure measurement technology – includes sales to OEM manufacturers of the Company’s proprietary MAXNIBP non-invasive blood pressure technology, sold as a discrete module to be included in the OEM customers’ own multi-parameter monitors, and related license fees.
- 3) Supplies and service – includes sales of neonatal intensive care supplies, comprised of electrodes, skin temperature probes, and service repair.

(4) Inventories, Property and Equipment, and Intangible and Other Assets

Inventories consist of:

	September 30, 2014	December 31, 2013
Raw materials	\$ 2,598,170	\$ 2,388,380
Work in process	25,334	10,319
Finished goods	1,587,179	1,532,308
Total	<u>\$ 4,210,683</u>	<u>\$ 3,931,007</u>

Property and equipment are stated at cost and are depreciated using the straight-line method over the estimated useful lives of the assets. Property and equipment includes FORE-SIGHT cerebral oximetry monitors primarily located at customer sites within the United States. Such equipment is typically held under a no-cost program whereby customers purchase disposable sensors for use with the Company’s FORE-SIGHT equipment. The Company retains title to the monitors shipped to its customers under this program.

During the third quarter of 2013, the Company launched its next-generation FORE-SIGHT ELITE cerebral oximetry technology. The Company anticipated significant demand for the new technology expecting that many customers utilizing the Company’s first-generation cerebral oximetry technology under its monitor placement program would seek to upgrade to the latest technology. Upon concluding an impairment analysis with respect to the Company-owned monitors at customer locations, the Company recorded an impairment charge of \$407,000 to cost of sales during the third quarter of 2013, thereby reducing the net book value of those assets to estimated fair value. Further, the monitors are being amortized using the straight-line method over the adjusted estimated remaining useful lives of the assets, resulting in increased amortization of the monitors until the monitors are removed from service.

Intangible assets consist of patents issued, patents pending, trademarks, and purchased technology which are recorded at cost. Patents are amortized on a straight-line basis over 20 years. Capitalized costs are amortized over their estimated useful lives. Deferred financing costs are amortized over the term of the related agreement.

Intangible and other assets consist of the following:

	<u>September 30,</u> <u>2014</u>	<u>December 31,</u> <u>2013</u>
Patents and other assets	\$ 973,083	\$ 896,921
Patents pending	304,565	276,691
Purchased technology	33,893	33,893
Deferred financing costs	780,810	159,431
	<u>2,092,351</u>	<u>1,366,936</u>
Accumulated amortization	(552,993)	(515,199)
Total	<u>\$ 1,539,358</u>	<u>\$ 851,737</u>

Deferred financing costs include \$780,810 related to a Loan and Security Agreement (the “Loan Agreement”) consummated with GECC on June 27, 2014, as described in Note 5 below. The deferred financing costs include \$300,000 of accrued fees to GECC payable at the maturity of the Loan Agreement or upon repayment of the term loan, warrants to purchase the Company’s common stock valued at \$190,840, as well as other legal and brokerage related costs. In connection with the Loan Agreement, the Company’s secured term loan with East West Bank was repaid in full at the closing, and the revolving line-of-credit with East West Bank, which had no outstanding balance, was terminated. As a result, unamortized deferred financing costs of \$92,035 at June 27, 2014, pertaining to the East West Bank agreements, were recorded to interest expense.

Amortization expense of intangible and other assets for the nine months ended September 30, 2014, was \$116,780. Estimated amortization expense for the calendar year 2014 is \$186,104. Expected amortization expense of intangible and other assets for the next five calendar years and beyond follows:

2015	\$ 273,900
2016	246,200
2017	208,500
2018	103,900
2019	23,300
Thereafter	530,300
	<u>\$ 1,386,100</u>

The Company reviews its intangibles and other assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The Company believes that the carrying amounts of its remaining long-lived assets are fully recoverable.

(5) Debt Financing

On June 27, 2014, the Company entered into the Loan Agreement with GECC. Pursuant to the Loan Agreement, GECC provided the Company with a 48-month secured term loan in the amount of \$7,500,000 (the “Term Loan”) and a Revolving Loan in the maximum amount of \$2,500,000 (the “Revolver”). The Term Loan and the Revolver each mature on June 27, 2018. The obligations under the Loan Agreement are secured by a lien on substantially all assets of the Company.

The Term Loan bears interest on the outstanding daily balance at a fixed rate of 9.29%. Under the Term Loan, 36 equal payments of \$202,703 commence on July 1, 2015, with one final payment due in an amount equal to the remaining principal balance on the final maturity date. Principal payments under the Term Loan may be deferred for an additional six months if the Company reaches certain financial targets at April 30, 2015.

Revolver advances will bear interest at a floating rate equal to 5.5% plus the higher of 1.5% per annum or GECC’s base rate determined by a LIBOR-based formula. Maximum borrowings under the Revolver are based upon the Company’s eligible accounts receivable as defined in the Loan Agreement. The amount available for borrowing under the Revolver as of September 30, 2014, was \$1,645,000. There were no borrowings under the Revolver as of September 30, 2014.

The Company has the right to prepay loans under the Loan Agreement in whole or in part at any time. If the Term Loan is prepaid prior to maturity, an additional fee of 2% of the Term Loan amount is due if such prepayment takes place within one year from the closing date. Thereafter, the additional fee declines to 1% for any prepayment taking place after such first anniversary and prior to the scheduled maturity date. Upon repayment of the Term Loan at any time, GECC is entitled to an additional fee equal to 4% of the Term Loan amount, or \$300,000.

The Loan Agreement contains customary affirmative covenants, including covenants regarding the payment of taxes and other obligations, maintenance of insurance, reporting requirements, and compliance with applicable laws and regulations. Further, the Loan Agreement contains customary negative covenants limiting the ability of the Company and its subsidiaries, among other things, to grant liens on the pledged collateral, incur additional indebtedness, make certain investments and acquisitions, and dispose of assets outside the ordinary course of business. The Loan Agreement also contains a financial covenant requiring the Company to maintain a continuing level of cash plus available borrowing capacity based on a formula. Management believes that the Company is in compliance with the Loan Agreement's covenants as of September 30, 2014.

In connection with the Loan Agreement executed on June 27, 2014, the Company issued to GECC's affiliate, GE Capital Equity Investments, Inc., a warrant pursuant to which GE Capital Equity Investments, Inc. received the right to purchase 114,213 shares of Company common stock for a ten-year period, expiring on June 27, 2024, at an exercise price of \$1.97 per share. The shares associated with the warrant were fully vested at the time of issuance. The value of the warrant was estimated on the date of grant to be \$1.67 per share, using the Black-Scholes option pricing model assuming a weighted-average expected stock price of volatility of 86.1%, an expected warrant life of ten years, an average risk-free interest rate of 2.63%, and a 0.0% average dividend yield. The warrant cost of \$190,840 as calculated above was capitalized to other assets as a deferred financing cost and will be recognized as interest expense over the 48 months of the Loan Agreement.

The Company's secured term loan with East West Bank was repaid in full at the closing, and the revolving line-of-credit with East West Bank, which had no outstanding balance, was terminated. East West Bank continues to hold warrants for the purchase of an aggregate of 163,590 shares of the Company's common stock which were fully vested at the time of issuance. The unamortized cost of \$75,796 at June 27, 2014, pertaining to the warrants, was recorded to interest expense.

The outstanding balances of the Company's term loans are as follows:

	September 30, 2014	December 31, 2013
Balance of bank term loan	\$ 7,500,000	\$ 5,000,000
Debt discount	—	(89,153)
	<u>7,500,000</u>	<u>4,910,847</u>
Current portion	608,109	994,898
Long-term portion	<u>\$ 6,891,891</u>	<u>\$ 3,915,949</u>

(6) Stockholders' Equity

On June 9, 2011, the Company issued 95,500 shares of Series A Convertible Preferred Stock and 54,500 shares of Series A Exchangeable Preferred Stock (collectively, the "Series A Preferred Stock"), each with a par value \$0.001 per share and which are convertible into authorized but unissued shares of common stock, par value \$0.004 per share, of the Company. The Series A Exchangeable Preferred Stock has substantially identical terms to the Series A Convertible Preferred Stock.

The shares of Series A Preferred Stock were initially convertible at the option of the holder into common stock at a conversion price of \$2.82 (the "Conversion Price"). The Conversion Price was subject to standard weighted-average anti-dilution adjustments in the event that the Company issued any common stock at a price less than the Conversion Price during the three years after the original issue date of the Series A Preferred Stock. On July 22, 2013, upon completion of a public offering of the Company's common stock, the Conversion Price was adjusted to \$2.389 per share.

The stated value (\$100.00 per share) of the Series A Preferred Stock accretes at an annual rate of 7% compounded quarterly. Effective from the third anniversary of the closing, June 9, 2014, such accretion may be made in cash at the Company's option. The Series A Preferred Stock is subject to certain default provisions whereby the dividend rate would be increased by an additional 5% per annum. The Company's Loan Agreement with GECC prohibits the payment of cash dividends. As of September 30, 2014, \$3,917,743 in dividend accretion has accumulated on the Series A Preferred Stock.

The Company can force conversion of all, and not less than all, of the outstanding Series A Preferred Stock into Company common stock as long as the closing price of its common stock is at least 250% of the Conversion Price, or \$5.9725 per common share, for at least 20 of the 30 consecutive trading days immediately prior to the conversion, and the average daily trading volume is greater than 50,000 shares per day over the 30 consecutive trading days immediately prior to such conversion. The Company's ability to cause a conversion is subject to certain other conditions as provided pursuant to the terms of the Series A Preferred Stock.

The Series A Preferred Stock is entitled to a liquidation preference equal to the greater of 100% of the accreted value for each share of Series A Preferred Stock outstanding on the date of a liquidation plus all accrued and unpaid dividends or the amount a holder would have been entitled to had the holder converted the shares of Series A Preferred Stock into common stock immediately prior to the liquidation. The Series A Preferred Stock votes together with the common stock as if converted on the original date of issuance. Holders of Series A Preferred Stock are entitled to purchase their pro rata share of additional stock issuances in certain future financings. Accordingly, based upon the liquidation value of the preferred stock at September 30, 2014, there were 7,918,687 shares of common stock issuable upon conversion of the Series A Preferred Stock.

(7) Loss Per Common Share Applicable to Common Stockholders

Basic loss per share is calculated by dividing net loss applicable to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted loss per share reflects the potential dilution that could occur if common stock equivalents such as unvested restricted common shares, outstanding warrants and options, or convertible preferred stock were exercised or converted into common stock. For all periods reported, the Company incurred net losses. Therefore, for each period reported, diluted loss per share is equal to basic loss per share because the effect of including such common stock equivalents or other securities would have been anti-dilutive.

At September 30, 2014, stock options and warrants to purchase 2,562,000 and 717,204 shares of common stock, respectively, were excluded from the diluted earnings per share calculation as they would have been anti-dilutive. On an as-converted basis, 7,918,687 shares of common stock pertaining to the private placement of 150,000 shares of Series A Preferred Stock were also excluded as they would have been anti-dilutive.

The following table presents a reconciliation of the numerators and denominators of basic and diluted loss per share:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Net loss	\$ (1,687,223)	\$ (2,960,122)	\$ (5,810,495)	\$ (7,181,174)
Preferred stock dividend accretion	<u>325,367</u>	<u>303,553</u>	<u>959,409</u>	<u>895,087</u>
Net loss applicable to common stockholders	<u>\$ (2,012,590)</u>	<u>\$ (3,263,675)</u>	<u>\$ (6,769,904)</u>	<u>\$ (8,076,261)</u>
Weighted-average shares outstanding, net of unvested restricted common shares - used to compute basic and diluted loss per share applicable to common stockholders	<u>19,283,787</u>	<u>17,471,529</u>	<u>19,251,789</u>	<u>14,762,899</u>

(8) Stock Compensation Expense and Share-based Payment Plans

Stock compensation expense was \$252,889 and \$232,186 and \$808,745 and \$695,293 for the three- and nine-month periods ended September 30, 2014 and 2013, respectively.

As of September 30, 2014, the unrecognized stock-based compensation cost related to stock option awards and unvested restricted common stock was \$1,357,000. Such amount, net of estimated forfeitures, will be recognized in operations through the first quarter of 2018.

The following table summarizes the Company's stock option information as of and for the nine-month period ended September 30, 2014:

	Option Shares	Weighted- Average Exercise Price	Aggregate Intrinsic Value (1)	Weighted-Average Contractual Life Remaining in Years
Outstanding at December 31, 2013	2,618,625	\$ 2.10	\$ 112,875	7.7
Granted	100,000	2.09		
Cancelled or expired	(118,455)	2.02		
Exercised	(38,170)	1.60		
Outstanding at September 30, 2014	<u>2,562,000</u>	2.11	289,155	7.3
Exercisable at September 30, 2014	<u>1,192,719</u>	<u>\$ 2.37</u>	<u>\$ 55,925</u>	<u>6.0</u>
Vested and expected to vest at September 30, 2014	<u>2,520,986</u>	<u>\$ 2.11</u>	<u>\$ 282,163</u>	<u>7.3</u>

- (1) The intrinsic value of a stock option is the amount by which the market value, as of the applicable date, of the underlying stock exceeds the option exercise price.

The exercise period for all outstanding stock options may not exceed ten years from the date of grant. Stock options granted to employees and members of the Board of Directors vest typically not less than three years from the grant date. The Company attributes stock-based compensation cost to operations using the straight-line method over the applicable vesting period.

On June 27, 2014, in connection with the Company's Loan Agreement with GECC, the Company issued to GECC's affiliate GE Capital Equity Investments, Inc. a warrant to purchase 114,213 shares of Company common stock for a ten-year period, expiring on June 27, 2024, at an exercise price of \$1.97 per share. The warrant was fully vested at the time of issuance.

On June 25, 2014, the Company's stockholders approved an amendment to the CAS Medical Systems, Inc. 2011 Equity Incentive Plan (the "Plan") which increased the maximum number of shares that can be issued under the Plan by 1,000,000 to 3,000,000. Awards that may be granted under the Plan include options, restricted stock and restricted stock units, and other stock-based awards. The purposes of the Plan are to make available to our key employees and directors, certain compensatory arrangements related to growth in value of our stock so as to generate an increased incentive to contribute to the Company's financial success and prosperity; to enhance the Company's ability to attract and retain exceptionally qualified individuals whose efforts can affect the Company's financial growth and profitability; and to align, in general, the interests of employees and directors with the interests of our stockholders. As of September 30, 2014, 1,305,229 shares remain available for issuance under the Plan, as amended.

On June 25, 2014, the Company issued 25,380 shares of restricted stock to its non-employee members of the Board of Directors which vest ratably over 12 months from the date of grant. The grants were intended to approximate \$10,000 in cash value to each member based upon the closing price of the Company's common stock on the date of grant. The grants are typically issued following the Company's annual stockholder meeting which was held on that date and form a standard part of our Board of Directors annual compensation.

During the first quarter of 2014, the Company issued a stock option to purchase 100,000 shares of Company common stock to a management consultant. The exercise price of the stock option grant is \$2.09 per share, representing the closing price of the common stock on the grant date. The fair value of the option granted was estimated on the date of grant to be \$1.74 per share using the Black-Scholes option-pricing model, assuming a weighted-average expected stock price volatility of 76.03%, a weighted-average expected option term of ten years, an average risk-free interest rate of 2.62%, and a 0.0% average dividend yield. The stock option vests over a four-year period on each anniversary of the date of grant.

As of September 30, 2014, 201,118 restricted shares issued to employees and members of the Board of Directors remain issued and non-vested. The unamortized stock compensation expense associated with the restricted shares at September 30, 2014, was \$59,000 and will be recognized through the second quarter of 2015.

A summary of the restricted shares outstanding and changes for the relevant periods follow:

	Nine Months Ended September 30, 2014	Weighted- Average Grant Date Fair-Value
Outstanding at beginning of period	241,359	\$ 2.15
Granted	40,380	2.04
Cancelled	—	—
Vested	(80,621)	2.14
Outstanding at end of period	<u>201,118</u>	<u>\$ 2.12</u>

(9) Legal Proceedings

On July 2, 2014, a settlement was reached with Nellcor Puritan Bennett, LLC (“Nellcor”) with respect to the previously disclosed action filed by Nellcor against CASMED on December 29, 2011, in the United States District Court for the Eastern District of Michigan alleging (i) breach of the settlement agreement with respect to a prior litigation matter between the parties, (ii) violation of the Lanham Act, (iii) common law unfair competition, and (iv) trade libel (the “Litigation”). Pursuant to the confidential settlement, CASMED issued payment of \$275,000 to Nellcor and gave up its claims against Nellcor for legal fees, in exchange for an agreement by Nellcor to dismiss the Litigation with prejudice and to provide CASMED with certain covenants not to sue with respect to certain comparative advertising matters. The settlement does not restrict CASMED’s current or future comparative advertising of its FORE-SIGHT® cerebral oximeter versus Nellcor’s INVOS® oximeter. The parties also exchanged customary mutual releases.

ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain statements included in this report, including without limitation statements in Management’s Discussion and Analysis of Financial Condition and Results of Operations, which are not historical facts, are “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements represent the Company’s current expectations regarding future events. The Company cautions that such statements are qualified by important factors that could cause actual results to differ materially from expected results which may be contained in the forward-looking statements. All forward-looking statements involve risks and uncertainties, including, but not limited to, the following: foreign currency fluctuations, regulations and other economic and political factors which affect the Company’s ability to market its products internationally, changes in economic conditions that adversely affect demand for the Company’s products, potential liquidity constraints, new product introductions by the Company’s competitors, increased price competition, rapid technological changes, dependence upon significant customers, availability and cost of components for the Company’s products, the impact of any product liability or other adverse litigation, marketplace acceptance for the Company’s new products, FDA and other governmental regulatory and enforcement actions, changes in reimbursement levels from third-party payors, changes to federal research and development grant programs utilized by the Company, and other factors described in greater detail in the Company’s Annual Report on Form 10-K for the year ended December 31, 2013.

Results of Operations

The Company achieved improved operating results for the three months ended September 30, 2014. Moderate increases in sales; substantial gross profit improvements from favorable product mix, lower manufacturing variances, and an unfavorable prior year impairment charge; and lower operating expenses combined to reduce the Company's operating loss by 49% for the current three-month period.

For the three months ended September 30, 2014, the Company incurred a net loss applicable to common stockholders of \$2,013,000, or (\$0.10) per basic and diluted common share, compared to a net loss applicable to common stockholders of \$3,264,000, or (\$0.19) per basic and diluted common share, for the three months ended September 30, 2013.

For the nine months ended September 30, 2014, the Company incurred a net loss applicable to common stockholders of \$6,770,000, or (\$0.35) per basic and diluted common share, compared to a net loss applicable to common stockholders of \$8,076,000, or (\$0.55) per basic and diluted common share, for the first nine months of 2013. Results for the first nine months of 2013 included \$396,000 of other income related to the demutualization of one of the Company's insurance providers.

The operating loss for the three months ended September 30, 2014, was \$1,478,000, a 49% reduction from the \$2,877,000 of operating loss reported for the three months ended September 30, 2013. The operating loss for the nine months ended September 30, 2014, was \$5,261,000, a reduction of 29%, compared to \$7,359,000 of operating loss recorded for the first nine months of 2013. Increased sales, improved gross profit rates, and lower operating expenses combined to reduce operating losses for both the three- and nine-month periods.

The Company generated sales of \$5,531,000 for the three months ended September 30, 2014, an increase of \$178,000, or 3%, compared to sales of \$5,353,000 for the three months ended September 30, 2013.

The following table provides information with respect to sales by major category for the three months ended September 30th:

Total Sales (\$000's)

	<u>Three Months Ended September 30, 2014</u>	<u>Three Months Ended September 30, 2013</u>	<u>Increase / (Decrease)</u>	<u>% Change</u>
Tissue Oximetry Monitoring	\$ 3,141	\$ 2,030	\$ 1,111	55%
Traditional Vital Signs Monitoring	2,390	3,323	(933)	(28%)
	<u>\$ 5,531</u>	<u>\$ 5,353</u>	<u>\$ 178</u>	<u>3%</u>
Domestic Sales	\$ 4,238	\$ 4,296	\$ (58)	(1%)
International Sales	1,293	1,057	236	22%
	<u>\$ 5,531</u>	<u>\$ 5,353</u>	<u>\$ 178</u>	<u>3%</u>

Tissue oximetry product sales of \$3,141,000 for the three months ended September 30, 2014, were \$1,111,000, or 55%, above the \$2,030,000 reported for the same period in the prior year led by increased sales of sensors in the U.S. and sales of monitors to our international distribution partners. The Company shipped a net of 96 FORE-SIGHT monitors to customers in the third quarter and 299 monitors for the first nine months of 2014, bringing the Company's worldwide net cumulative shipments of oximetry monitors, as of September 30, 2014, to 1,234 units, an increase of 46% above the net cumulative shipments of 845 units as of September 30, 2013.

Traditional vital signs monitoring product sales for the three months ended September 30, 2014, decreased \$933,000, or 28%, to \$2,390,000 from \$3,323,000 reported for the same period in the prior year. Lower sales of vital signs monitoring products within the U.S. and OEM technology sales to one international customer were responsible for the decline.

Sales of all products to the U.S. market accounted for \$4,238,000, or 77%, of the total sales reported for the three months ended September 30, 2014, a decrease of \$58,000 from the \$4,296,000 of U.S. sales reported for the three months ended September 30, 2013. International sales of all products accounted for \$1,293,000, or 23%, of the total sales reported for the three months ended September 30, 2014, an increase of \$236,000, or 22%, from the \$1,057,000 reported for the same period of the prior year.

The following table provides additional information with respect to tissue oximetry sales for the three months ended September 30th:

Tissue Oximetry Sales (\$000's)

	Three Months Ended September 30, 2014	Three Months Ended September 30, 2013	Increase / (Decrease)	% Change
Sensor Sales	\$ 2,615	\$ 1,854	\$ 761	41%
Monitors & Accessories	526	176	350	199%
	<u>\$ 3,141</u>	<u>\$ 2,030</u>	<u>\$ 1,111</u>	<u>55%</u>
Domestic Sales	\$ 2,369	\$ 1,751	\$ 618	35%
International Sales	772	279	493	177%
	<u>\$ 3,141</u>	<u>\$ 2,030</u>	<u>\$ 1,111</u>	<u>55%</u>

Worldwide sales of tissue oximetry products increased 55% for the third quarter of 2014 led by increased domestic sensor sales and sales of monitors to our international distributors. The Company shipped a net of 96 FORE-SIGHT monitors to customers worldwide in the third quarter. Domestic tissue oximetry product sales increased 35% to \$2,369,000 driven by increases in both sensor and monitor sales. International tissue oximetry product sales increased 177% to \$772,000 primarily as a result of monitor sales to several new key distribution partners.

The following table provides information with respect to sales by major category for the nine months ended September 30th:

	Nine Months Ended September 30, 2014	Nine Months Ended September 30, 2013	Increase / (Decrease)	% Change
Tissue Oximetry Monitoring	\$ 9,173	\$ 6,478	\$ 2,695	42%
Traditional Vital Signs Monitoring	7,912	9,493	(1,581)	(17%)
	<u>\$ 17,085</u>	<u>\$ 15,971</u>	<u>\$ 1,114</u>	<u>7%</u>
Domestic Sales	\$ 13,386	\$ 12,484	\$ 902	7%
International Sales	3,699	3,487	212	6%
	<u>\$ 17,085</u>	<u>\$ 15,971</u>	<u>\$ 1,114</u>	<u>7%</u>

Tissue oximetry product sales of \$9,173,000 for the nine months ended September 30, 2014, were \$2,695,000, or 42%, above the \$6,478,000 reported for the same period in the prior year, reflecting solid gains in both monitor and sensor sales.

Traditional vital signs monitoring product sales for the nine months ended September 30, 2014, decreased \$1,581,000, or 17%, to \$7,912,000 from \$9,493,000 reported for the same period in the prior year as a result of reductions in sales of OEM technology products. Lower sales of vital signs monitoring products within the U.S. and lower OEM technology sales principally to one international customer were responsible for the decline.

Sales of all products to the U.S. market accounted for \$13,386,000, or 78%, of the total sales reported for the nine months ended September 30, 2014, an increase of \$902,000, or 7%, from the \$12,484,000 of U.S. sales reported for the nine months ended September 30, 2013. The increase represents the net effect of higher sales of tissue oximetry products which were partially offset by lower sales of vital signs monitors. International sales of all products accounted for \$3,699,000, or 22%, of the total sales reported for the nine months ended September 30, 2014, an increase of \$212,000, or 6%, from the \$3,487,000 reported for the same period of the prior year. Increased sales of tissue oximetry products were partially offset by reduced sales of OEM technology products.

The following table provides information with respect to tissue oximetry sales for the nine months ended September 30th:

	Nine Months Ended September 30, 2014	Nine Months Ended September 30, 2013	Increase / (Decrease)	% Change
Sensor Sales	\$ 7,657	\$ 5,655	\$ 2,002	35%
Monitors & Accessories	1,516	823	693	84%
	<u>\$ 9,173</u>	<u>\$ 6,478</u>	<u>\$ 2,695</u>	<u>42%</u>
Domestic Sales	\$ 7,097	\$ 5,235	\$ 1,862	36%
International Sales	2,076	1,243	833	67%
	<u>\$ 9,173</u>	<u>\$ 6,478</u>	<u>\$ 2,695</u>	<u>42%</u>

Worldwide tissue oximetry product sales increased 42% to \$9,173,000 for the first nine months of 2014, from \$6,478,000 for the first nine months of 2013, reflecting significant gains in worldwide monitor and sensor sales. Domestic tissue oximetry product sales were \$7,097,000, an increase of \$1,862,000, or 36%, over the first nine months of 2013, driven by increased sensor sales. International tissue oximetry product sales were \$2,076,000, an increase of \$833,000, or 67%, from the first nine months of 2013, as a result of the increased monitor sales.

Gross profit was \$2,418,000, or 43.7% of sales, for the three months ended September 30, 2014, compared to \$1,433,000, or 26.8% of sales for the three months ended September 30, 2013. Gross profit for the prior-year period was affected by an impairment charge of \$407,000 related to the Company's introduction of its FORE-SIGHT ELITE technology. Gross profit was \$7,145,000, or 41.8% of sales, for the nine months ended September 30, 2014, compared to \$5,576,000, or 34.9% of sales for the same period of the prior year.

The improvement for both periods resulted primarily from favorable product mix driven by increased FORE-SIGHT sales both in total and as a percentage of the Company's overall sales. Tissue oximetry sales reached 57% and 54%, respectively, of overall Company sales for the three- and nine-month periods ended September 30, 2014, compared to 38% and 41%, respectively, for the prior year three- and nine-month periods. FORE-SIGHT sales contain favorable gross margin rates compared to our traditional vital signs monitoring products. Further, the FORE-SIGHT ELITE technology, which comprises the majority of our FORE-SIGHT sales, carries much lower sensor and monitor costs than our first-generation FORE-SIGHT technology. For both the three- and nine-month periods ended September 30, 2014, monitor sales to our international distributors and lower manufacturing variances, in general, contributed significantly to gross profit improvement.

Management expects gross profit rates to continue to improve as FORE-SIGHT ELITE sensor sales expand and become an increasing percentage of overall sales through the acquisition of new customers and upgrades by existing customers currently utilizing the higher cost first-generation FORE-SIGHT technology.

Total operating expenses for the three months ended September 30, 2014, decreased \$415,000, or 10%, to \$3,895,000 from \$4,310,000 for the three months ended September 30, 2013. Operating expenses for the first nine months of 2014 decreased \$529,000, or 4%, to \$12,406,000 from \$12,935,000 for the same period of the prior year.

Research and development expenses decreased \$159,000, or 16%, to \$854,000 for the three months ended September 30, 2014, compared to \$1,013,000 for the three months ended September 30, 2013. R&D expenses decreased \$497,000, or 16%, to \$2,598,000 for the nine months ended September 30, 2014, compared to \$3,095,000 for the same period of the prior year. The reduction for both periods was primarily related to engineering project spending, salaries and related benefits, and State R&D tax credits.

Selling, general and administrative (“S,G&A”) expenses decreased \$256,000, or 8%, to \$3,042,000 for the three months ended September 30, 2014, compared to \$3,298,000 for the three months ended September 30, 2013. Reductions in spending occurred in multiple categories reflecting the Company’s efforts to control spending and included professional services, product samples, and legal expense. S,G&A expenses for the nine months ended September 30, 2014, were \$9,808,000 compared to \$9,840,000 for the nine months ended September 30, 2013, a decrease of \$32,000. Increased bad debt and stock compensation expenses were offset by reductions in trade show expenses, recruitment fees, and facility costs.

Interest expense of \$226,000 and \$567,000 for the three- and nine-month periods ended September 30, 2014, respectively, reflected the borrowing costs related to Company’s term debt agreement. The nine-month period includes a \$168,000 charge for the unamortized balance of the deferred financing costs pertaining to the Company’s termination of its loan agreements with East West Bank commensurate with the new loan agreements consummated with General Electric Capital Corporation (“GECC”).

Other income of \$407,000 for the nine months ended September 30, 2013, included \$396,000 of income related to the sale and demutualization of one of the Company’s commercial insurance providers.

The Company does not expect to record taxable income during its 2014 fiscal year. Income tax benefits that may be generated during 2014 would be offset by a deferred income tax asset valuation allowance. Management established the valuation allowance as of December 31, 2009, as a result of cumulative pre-tax losses and its estimates of future taxable income. Management has continued to perform the required analysis regarding the realization of our deferred income tax assets, concluding that a full valuation allowance is warranted.

Financial Condition, Liquidity and Capital Resources

As of September 30, 2014, the Company’s cash and cash equivalents totaled \$4,801,000, compared to \$8,190,000 as of December 31, 2013. Working capital decreased \$2,232,000 to \$8,499,000 as of September 30, 2014, from \$10,731,000 as of December 31, 2013.

Cash used in operations for the nine months ended September 30, 2014, was \$4,338,000, compared to cash used in operations of \$6,846,000 for the same period in the prior year. The decrease in cash used from operations over the prior year period resulted from lower operating losses before non-cash charges and the changes in working capital items, largely accounts payable and accrued expenses. For the most recent three months, cash used in operations was \$1,021,000 and total cash consumed was \$1,394,000, a significant improvement over the previous two quarters of 2014, reflecting the Company’s improved operating results.

Cash used in investing activities was \$1,299,000 for the nine months ended September 30, 2014, compared to cash provided by investing activities of \$556,000 for the same period in the prior year. Increased expenditures for property and equipment of \$1,201,000 for the nine months ended September 30, 2014, were primarily comprised of FORE-SIGHT cerebral oximeters for customer placements, upgrades of existing accounts to the next-generation FORE-SIGHT ELITE technology, and demonstration purposes. Cash provided of \$556,000 for the prior year nine-month period was generated by short-term investments of \$1,251,000 which pertained to the transfer of funds from fully-matured certificates of deposit classified as short-term investments to the Company’s principal operating account and \$396,000 of cash from the sale and demutualization of the Company’s insurance provider during January 2013.

The Company’s launch of its next-generation FORE-SIGHT ELITE oximetry technology and its upgrade of first-generation FORE-SIGHT oximetry monitors placed with customers in the U.S. will cause the Company to continue to incur moderate levels of capital expenditures during the fourth quarter of 2014. Those estimated expenditures are in addition to the expenditures required to place FORE-SIGHT monitors into new customer accounts as well as other normal recurring expenditures for property and equipment.

Cash provided by financing activities was \$2,247,000 for the nine months ended September 30, 2014, and reflects the net proceeds after transaction costs from the Company’s term debt agreement consummated with GECC on June 27, 2014, as described below and the concurrent payoff of the Company’s term loan agreement with East West Bank. Cash provided of \$7,400,000 for the prior year period reflects the amendment to the Company’s agreement with East West Bank under which the Company increased its term debt borrowings by \$1,500,000 and net proceeds of \$5,890,000 from the Company’s public offering consummated during July 2013.

On June 27, 2014, the Company entered into a Loan and Security Agreement (the “Loan Agreement”) with GECC. Pursuant to the Loan Agreement, GECC provided the Company with a 48-month secured term loan in the amount of \$7,500,000 (the “Term Loan”) and a Revolving Loan in the maximum amount of \$2,500,000 (the “Revolver”). The Term Loan and the Revolver each mature on June 27, 2018. The obligations under the Loan Agreement are secured by a lien on substantially all assets of the Company.

The Term Loan bears interest on the outstanding daily balance thereof at a fixed rate of 9.29%. Under the Term Loan, 36 equal payments of \$202,703 commence on July 1, 2015, with one final payment in an amount equal to the remaining principal balance on the final maturity date. Principal payments under the Term Loan may be deferred for an additional six months if the Company reaches certain financial targets at April 30, 2015.

Revolver advances will bear interest at a floating rate equal to 5.5% plus the higher of 1.5% per annum or GECC’s base rate determined by a LIBOR-based formula. Maximum borrowings under the Revolver are based upon the Company’s eligible accounts receivable as defined in the Loan Agreement. The amount available for borrowing under the Revolver as of September 30, 2014, was \$1,645,000. There were no borrowings under the Revolver as of September 30, 2014.

The Company has the right to prepay loans under the Loan Agreement, in whole or in part, at any time. If the Term Loan is prepaid prior to maturity, an additional fee of 2% of the Term Loan amount is due if such prepayment takes place within one year from the closing date. Thereafter, the additional fee declines to 1% for any prepayment taking place after such first anniversary and prior to the scheduled maturity date. Amounts prepaid under the Term Loan may not be re-borrowed. Upon repayment of the Term Loan at any time, GECC is entitled to an additional fee equal to 4% of the Term Loan amount, or \$300,000.

The Loan Agreement contains customary affirmative covenants, including covenants regarding the payment of taxes and other obligations, maintenance of insurance, reporting requirements, and compliance with applicable laws and regulations. Further, the Loan Agreement contains customary negative covenants limiting the ability of the Company and its subsidiaries, among other things, to grant liens on the pledged collateral, incur additional indebtedness, make certain investments and acquisitions, and dispose of assets outside the ordinary course of business. The Loan Agreement also contains a financial covenant requiring the Company to maintain a continuing level of cash plus available borrowing capacity based on a formula. Management believes that the Company is in compliance with the Loan Agreement’s covenants as of September 30, 2014.

The Company’s secured term loan with East West Bank was repaid in full at the closing, and the revolving line-of-credit with East West Bank, which had no outstanding balance, was terminated.

During May 2014, the Company financed the premiums for its property casualty insurance policies with short-term borrowings of \$147,162. The notes will be repaid over a period of seven months in the amount of \$21,394 per month including interest and will be paid in full as of December 31, 2014.

As of September 30, 2014, the Company had cash and cash equivalents plus available borrowings under its revolving loan totaling \$6,446,000, which amounts the Company believes are sufficient to support the Company’s operations for the next 12 months. The Company expects to continue to require cash for its operations during these periods. The Company’s new term debt agreement with GECC contains a 12-month interest-only payment feature with an additional six-month deferral should the Company reach certain financial targets at April 30, 2015, related to its FORE-SIGHT sales and gross margin rates. Management believes that it can reach those targets, thus enabling the Company to defer principal repayments until January 1, 2016. The Company may seek additional capital to support its operations should the need arise. Management believes that it can obtain additional financing; however, there can be no assurance that such additional financing can be obtained on acceptable terms or at all.

Critical Accounting Policies and Estimates

The Company’s discussion and analysis of financial condition and results of operations are based on the condensed consolidated financial statements. The preparation of these financial statements requires the Company to make estimates and judgments that affect the amounts reported in them. The Company’s critical accounting policies and estimates include those related to revenue recognition, the valuations of inventories and deferred income tax assets, measuring stock compensation and warranty costs, determining useful lives of intangible assets, and making asset impairment valuations.

The Company bases its estimates on historical experience and on various other assumptions that management believes to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions. For additional information about the Company's critical accounting policies and estimates, see Item 7 and Note 2 to the financial statements included in the Company's Form 10-K for the year ended December 31, 2013. There were no significant changes in critical accounting policies and estimates during the three months ended September 30, 2014.

In May 2014, the Financial Accounting Standards Board, or FASB, issued Accounting Standards Update 2014-09, *Revenue from Contracts with Customers*, which requires that an entity recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to its customers. In order to achieve this core principle, an entity should apply the following steps: (1) identify the contract(s) with a customer; (2) identify the performance obligations in the contract; (3) determine the transaction price; (4) allocate the transaction price to the performance obligations in the contract; and (5) recognize revenue when (or as) the entity satisfies a performance obligation. This update will replace existing revenue recognition guidance under GAAP when it becomes effective for the Company beginning January 1, 2017, with early adoption not permitted. The updated standard will permit the use of either the retrospective or cumulative effect transition method. The Company is currently evaluating the impact of this update on its consolidated financial statements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company at times has certain exposures to market risk related to changes in interest rates. The Company holds no derivative securities for trading or other purposes and is not subject in any material respect to currency or other commodity risk.

ITEM 4. CONTROLS AND PROCEDURES

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure based on the definition of "disclosure controls and procedures" in Rule 13a-15(e). In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

The Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and the Company's Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of September 30, 2014. Based upon the foregoing evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of that date.

There have been no changes in the Company's internal control over financial reporting during the quarter ended September 30, 2014, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Reference is made to the Certifications of the Chief Executive Officer and the Chief Financial Officer about these and other matters attached as Exhibits 31.1, 31.2, and 32.1 to this quarterly report on Form 10-Q.

PART II – OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

On July 2, 2014, a settlement was reached with Nellcor Puritan Bennett, LLC (“Nellcor”) with respect to the previously disclosed action filed by Nellcor against CASMED on December 29, 2011, in the United States District Court for the Eastern District of Michigan alleging (i) breach of the settlement agreement with respect to a prior litigation matter between the parties, (ii) violation of the Lanham Act, (iii) common law unfair competition, and (iv) trade libel (the “Litigation”). Pursuant to the confidential settlement, CASMED issued payment of \$275,000 to Nellcor and gave up its claims against Nellcor for legal fees, in exchange for an agreement by Nellcor to dismiss the Litigation with prejudice and to provide CASMED with certain covenants not to sue with respect to certain comparative advertising matters. The settlement does not restrict CASMED’s current or future comparative advertising of its FORE-SIGHT® cerebral oximeter versus Nellcor’s INVOS® oximeter. The parties also exchanged customary mutual releases.

ITEM 6. EXHIBITS

- 31.1 Certification pursuant to Rule 13a-14(a) of Thomas M. Patton, President and Chief Executive Officer
- 31.2 Certification pursuant to Rule 13a-14(a) of Jeffery A. Baird, Chief Financial Officer
- 32.1 Certification pursuant to 18 U.S.C. 1350 of Periodic Financial Report of Thomas M. Patton, President and Chief Executive Officer, and Jeffery A. Baird, Chief Financial Officer
- 101 Interactive data files pursuant to Rule 405 of Regulation S-T.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CAS MEDICAL SYSTEMS, INC.

(Registrant)

/s/ Thomas M. Patton

By: Thomas M. Patton
President and Chief Executive Officer

Date: November 4, 2014

/s/ Jeffery A. Baird

By: Jeffery A. Baird
Chief Financial Officer

Date: November 4, 2014

CERTIFICATION

I, Thomas M. Patton, certify that:

1. I have reviewed this quarterly report on Form 10-Q of CAS Medical Systems, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, present fairly in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Thomas M. Patton
Thomas M. Patton
President and Chief Executive Officer

Date: November 4, 2014

CERTIFICATION

I, Jeffery A. Baird, certify that:

1. I have reviewed this quarterly report on Form 10-Q of CAS Medical Systems, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, present fairly in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Jeffery A. Baird
Jeffery A. Baird
Chief Financial Officer

Date: November 4, 2014

Certification of Periodic Financial Report

Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, Thomas M. Patton, the President and Chief Executive Officer, and Jeffery A. Baird, the Chief Financial Officer of CAS Medical Systems, Inc. (the "issuer"), do hereby certify that the quarterly report on Form 10-Q accompanying this certification (the "report") fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)) and that information contained in the report presents fairly, in all material respects, the financial condition and results of operations of the issuer.

/s/ Thomas M. Patton
Thomas M. Patton
President and Chief Executive Officer
CAS Medical Systems, Inc.

Date: November 4, 2014

/s/ Jeffery A. Baird
Jeffery A. Baird
Chief Financial Officer
CAS Medical Systems, Inc.

Date: November 4, 2014